

BLIND EVALUATION REPORT

# Option A vs Option B

## *Preference Prediction*

Emotion-based analysis of three staff panellists in a blind product tasting. Each panellist consumed both products in sequence. Second-by-second facial affect, VAD modelling, and sentiment scoring used to determine preference.

CLIENT



STUDY TYPE

Blind Taste Test — 2 Products

PANELLISTS

3 Staff Members

OPTION A

First product served

OPTION B

Second product served

DESIGN




Counterbalanced order · Blind

<p>PANELLIST 1 · 10M 24S</p> <p><b>Prefers</b></p> <p><i>Option B</i></p> <p>Medium Confidence</p> <p>Option B produces a late-session surprise cascade and stronger positive cluster. Markedly less negative sentiment in Option B window (-0.218 vs -0.267).</p>	<p>PANELLIST 2 · 4M 12S</p> <p><b>Prefers</b></p> <p><i>Option B</i></p> <p>High Confidence</p> <p>Option B shows significantly higher valence (+18.5%), sentiment 4x better, and 71.5% comfortable neutral state vs 49.5% negative affect for Option A.</p>	<p>PANELLIST 3 · 3M 45S</p> <p><b>Marginal Preference</b></p> <p><i>Option A</i></p> <p>Low Confidence (Close Call)</p> <p>Marginally cleaner signal in Option A window. Fewer sad seconds (6 vs 16). Both products broadly acceptable. Near-identical overall zones.</p>	<p>OVERALL STUDY PREDICTION</p> <p><b>2 of 3 prefer</b></p> <p><i>Option B</i></p> <p>P1 and P2 show clearly stronger positive emotional signals for Option B. P3 marginally prefers Option A. The Option B preference signal from P2 is the strongest individual finding in the study.</p>
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STUDY DESIGN

## How We Read the Data

Each video captures a single panellist consuming both products in sequence. We segment each recording into Option A and Option B windows and compare emotional profiles to identify preference.

<p></p> <p><b>Zone Segmentation</b></p> <p>Transitions between products identified via extended low-confidence troughs or abrupt emotional state resets — consistent with a palate cleanse or pause between servings. Option A = first product window. Option B = second product window.</p>	<p></p> <p><b>Preference Indicators</b></p> <p>Weighted sentiment score (happy +1.0, surprise +0.4, neutral 0.0, fear -0.5, sad -0.8, angry -0.7, disgust -0.6), mean valence, % negative affect, and emotional signal quality (clean vs oscillatory).</p>	<p></p> <p><b>What We Can't Determine</b></p> <p>The emotion data identifies <i>which product was preferred</i>, not <i>what that product is</i>. The serving order log is required to match Option A/B to specific product variants. This report presents preference findings only.</p>
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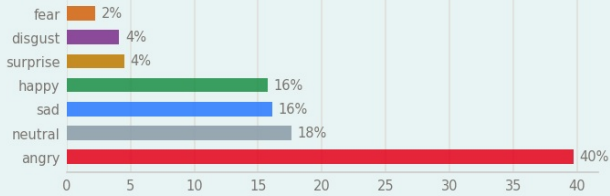
# Option B preferred

## OPTION A · S0-266 (FIRST PRODUCT)

SENTIMENT **-0.267**  
 CONFIDENCE **0.537**

VALENCE **0.359**  
 NEGATIVE % **62.2%**

### EMOTION DISTRIBUTION



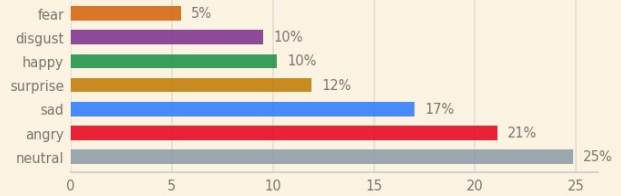
Angry 39.7% · Neutral 17.6% · Sad 16.1% · Happy 15.7%

## OPTION B · S330-623 (SECOND PRODUCT)

SENTIMENT **-0.218**  
 CONFIDENCE **0.483**

VALENCE **0.354**  
 NEGATIVE % **53.1%**

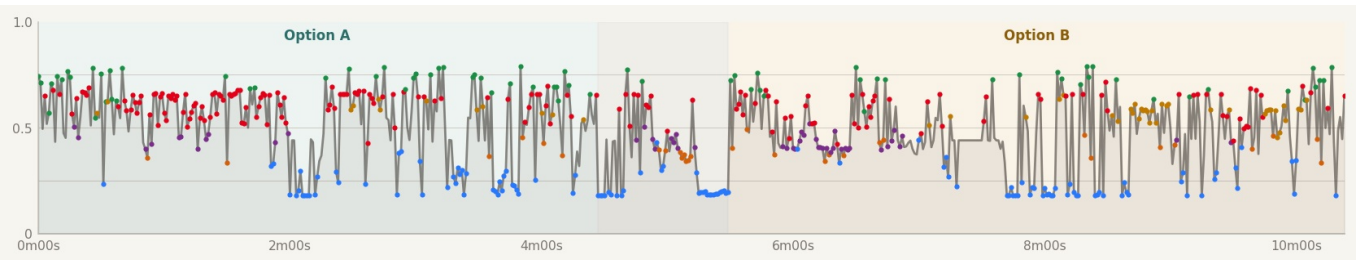
### EMOTION DISTRIBUTION



Neutral 24.8% · Surprise 11.9% (3x Option A) · Angry 21.1%

METRIC	OPTION A (FIRST PRODUCT)	OPTION B (SECOND PRODUCT)	FAVOURS
Sentiment score	-0.267	✓ <b>-0.218</b>	<b>Option B</b>
% Negative affect	62.2%	✓ <b>53.1%</b>	<b>Option B</b>
Surprise signals	12 seconds	✓ <b>35 seconds (3x)</b>	<b>Option B</b>
Late positive cluster (s486-617)	n/a	✓ <b>conf. 0.788, 0.789, 0.786...</b>	<b>Option B</b>
Happy %	✓ <b>15.7%</b>	10.2%	<b>Option A</b>

### CONFIDENCE INDEX OVER TIME — OPTION A AND OPTION B WINDOWS SHADED



Option A (s0-266) Option B (s330-623) Transition Dots = non-neutral emotion:  
 ● Angry ● Happy ● Sad ● Surprise ● Fear ● Disgust

### ANALYTICAL REASONING

**Option A (s0-266)** is dominated by sustained anger — 106 of 267 seconds — suggesting a persistent negative reaction. High arousal (mean A=0.628) is driven by displeasure rather than pleasure: valence is low (0.359) and nearly two-thirds of the window is negative affect.

The transition (s267-329) is a near-minute sadness trough at confidence floor (0.18-0.20), consistent with a break or palate cleanse between servings.

In **Option B (s330-623)**, **surprise emerges as a meaningful signal** (35s vs 12s in Option A), suggesting novel or unexpected sensory qualities in the second product. A late-session positive cluster from s486 onward (conf. 0.788, 0.789, 0.786) following a sustained surprise cascade is the most telling feature — the emotional signature of genuine discovery. **Confidence: Medium.**

# Option B strongly preferred

## OPTION A · S0-92 (FIRST PRODUCT)

SENTIMENT

**-0.233**

CONFIDENCE

**0.455**

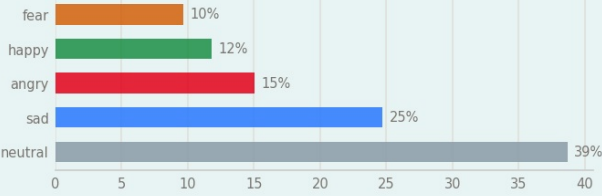
VALENCE

**0.383**

NEGATIVE %

**49.5%**

EMOTION DISTRIBUTION



Neutral 38.7% · Sad 24.7% · Angry 15.1% · Fear 9.7%

## OPTION B · S101-251 (SECOND PRODUCT)

SENTIMENT

**-0.056**

CONFIDENCE

**0.464**

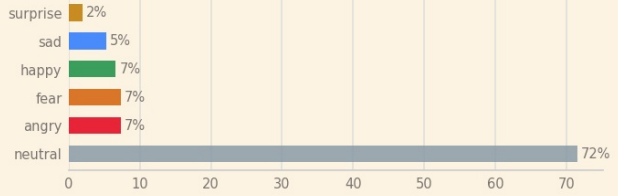
VALENCE

**0.454**

NEGATIVE %

**19.9%**

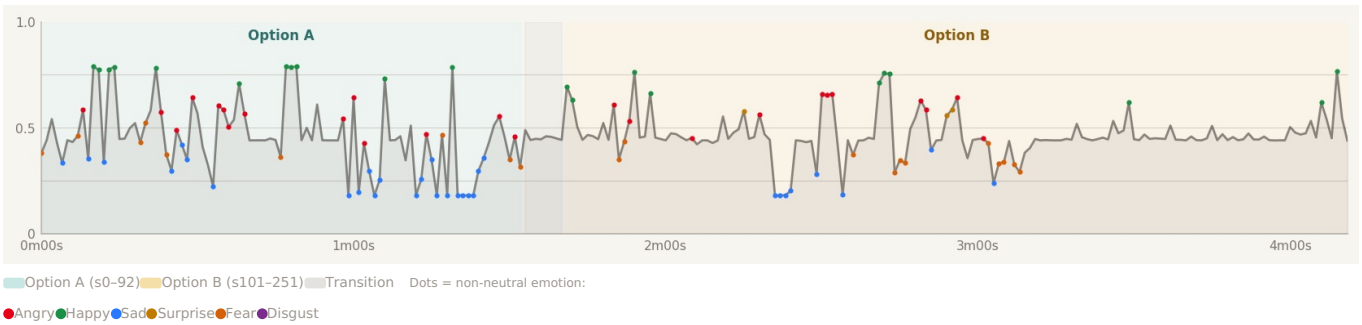
EMOTION DISTRIBUTION



Neutral 71.5% · Angry 7.3% · Fear 7.3% · Happy 6.6%

METRIC	OPTION A (FIRST PRODUCT)	OPTION B (SECOND PRODUCT)	FAVOURS
Sentiment score	-0.233	✓ <b>-0.056 (4x better)</b>	<b>Option B</b>
Mean valence	0.383	✓ <b>0.454 (+18.5%)</b>	<b>Option B</b>
% Negative affect	49.5%	✓ <b>19.9%</b>	<b>Option B</b>
% Neutral (comfortable state)	38.7%	✓ <b>71.5%</b>	<b>Option B</b>
Peak happy confidence	✓ <b>0.790 (3-second burst)</b>	0.767	<b>Option A</b>

CONFIDENCE INDEX OVER TIME — OPTION A AND OPTION B WINDOWS SHADED

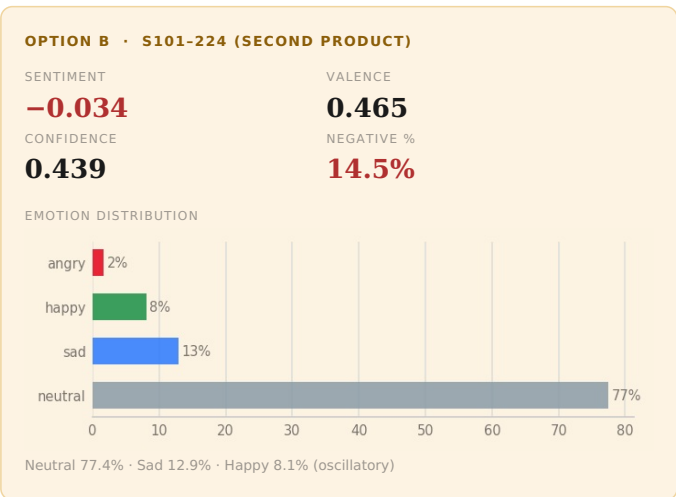
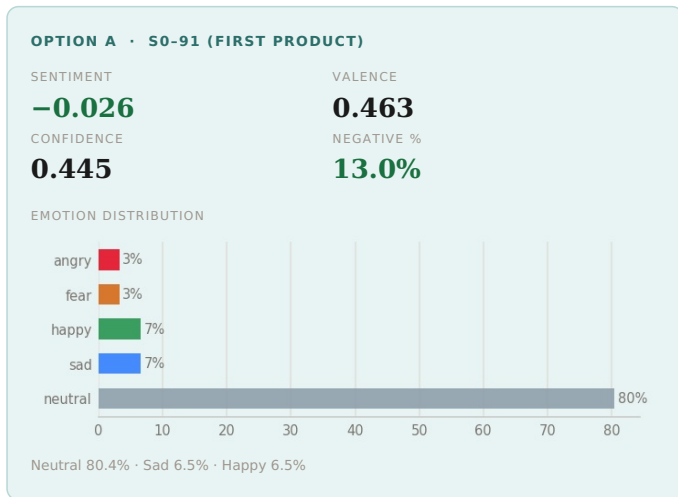


### ANALYTICAL REASONING

**Option A (s0-92)** is volatile: opening fear signal (s0, conf=0.380), a brief **triple happiness peak (0.790) at s47-49**, surrounded by 49.5% negative affect overall. The positive peak is genuine but isolated — anxiety and sadness dominate the window.

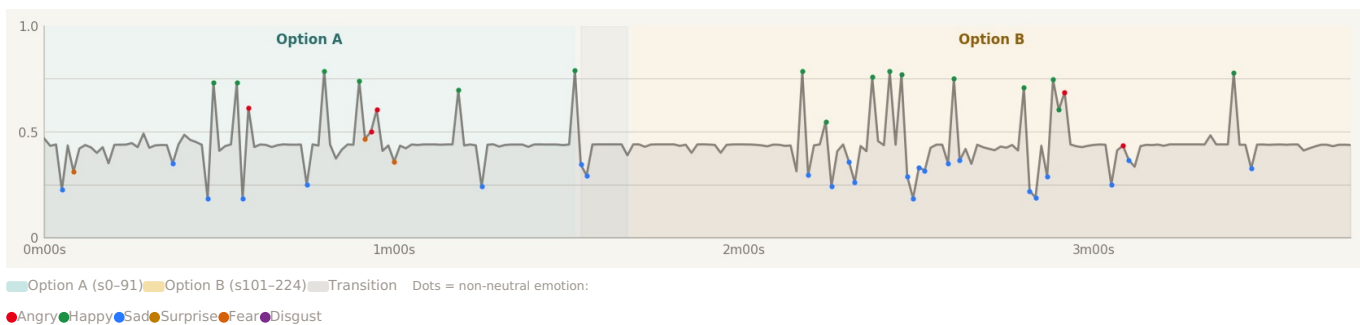
**Option B (s101-251)** immediately shifts to calm: **71.5% neutral, valence +18.5% higher, sentiment 4x better**. The panellist is settled and comfortable when consuming this product. For a product that would be served or purchased repeatedly, this sustained comfort is a stronger preference signal than a brief intense spike surrounded by anxiety. **Confidence: High — this is the clearest preference signal in the study.**

# Option A marginally preferred (close call)



METRIC	OPTION A (FIRST PRODUCT)	OPTION B (SECOND PRODUCT)	FAVOURS
Sentiment score	✓ <b>-0.026 (better)</b>	-0.034	<b>Option A</b>
Sad seconds	✓ <b>6 seconds</b>	16 seconds (2.7x)	<b>Option A</b>
Happy profile	✓ <b>6 clean unambiguous peaks</b>	10 peaks — oscillatory (mixed with sad)	<b>Option A</b>
Mean confidence	✓ <b>0.445</b>	0.439	<b>Option A</b>
Mean valence	0.463	✓ <b>0.465</b>	<b>Option B</b>

CONFIDENCE INDEX OVER TIME — OPTION A AND OPTION B WINDOWS SHADED



#### ANALYTICAL REASONING

This is the closest call in the study. Both zones are predominantly neutral (80% vs 77%), with similar confidence and virtually identical valence (0.463 vs 0.465).

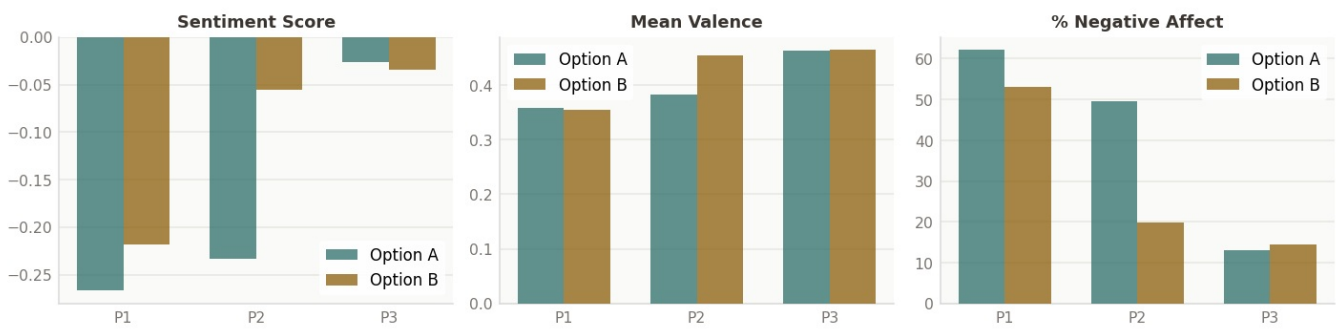
**Option A (s0-91)** has six clean, high-confidence happy moments (up to 0.789) with only 6 sad seconds — clear, unambiguous positive signals.

**Option B (s101-224)** produces a **happy-sad oscillation pattern**: 10 happy moments but 16 sad seconds, many immediately adjacent. Happy at s130 followed by sad at s131; happy at s145-147 followed by sad at s148-151. This suggests an ambivalent reaction — something about Option B is positive in some ways but not consistently satisfying.

**Confidence: Low. Both products are broadly acceptable to this panellist.** The marginal preference for Option A is based on signal quality (cleaner) rather than signal strength.

## Cross-Panellist Pattern Analysis

<p>OPTION A SENTIMENT — ALL PANELLISTS</p> <p><b>P1: -0.267 P2: -0.233 P3: -0.026</b></p> <p>Mean: <b>-0.175</b></p>	<p>OPTION B SENTIMENT — ALL PANELLISTS</p> <p><b>P1: -0.218 P2: -0.056 P3: -0.034</b></p> <p>Mean: <b>-0.103</b></p>	<p>OPTION B ADVANTAGE</p> <p><b>+0.072</b></p> <p>Option B less negative across P1 and P2 (strong). P3 is marginal and reversed.</p>
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**Key pattern:** P1 and P2 show materially better emotional profiles for Option B across all macro metrics (sentiment, valence, % negative affect). P3's zones are near-identical, with only small signals differentiating them. The Option B advantage is driven primarily by P2 — where the difference between products is stark and unambiguous — and supported directionally by P1.

#### STUDY CONCLUSION

## Preferred product:

### Option B — 2 of 3 panellists

Panellists 1 and 2 show materially stronger positive emotional signals when consuming Option B (the second product served). Panellist 3 shows a marginal and low-confidence preference for Option A.

The **strongest individual signal is P2's response to Option B**: valence +18.5% higher, sentiment 4x better, negative affect dropping from 49.5% to 19.9%, and a settled comfortable state throughout. This is consistent with a genuinely preferred product.

P1's Option B preference is supported by a late-session surprise cascade (35 surprise seconds vs 12 in Option A) and a strong positive cluster at the end of the recording. P3 is effectively a draw.

**Note:** This report identifies which product was preferred — not what that product is. Cross-reference with the serving order log to identify which product Option B corresponds to.

PANELLISTS PREFERRING OPTION B | P2 VALENCE IMPROVEMENT (A→B) | P2 NEGATIVE AFFECT (A→B) | P1 SURPRISE SIGNALS (A VS B) | P3 SAD SECONDS (A VS B)

2 / 3

P3 marginal preference for A

+18.5%

Strongest individual signal

49% → 20%

Halved when consuming Option B | 3x more in Option B window

12 vs 35

6 vs 16

Slight A preference signal

### Confidence Assessment & Methodology Notes

#### P1 & P2 PREDICTION

**Medium-High**

Option B preference clear across all macro metrics. Margins meaningful.

#### P3 PREDICTION

**Low**

Both products broadly acceptable. Marginal signal only. Serve-order effects possible.

#### ZONE BOUNDARIES

**Estimated**

Inferred from emotional transitions. Without ground truth timestamps, product windows carry ±10-20s uncertainty.

#### VOICE MODALITY

**Absent**

wav2vec2-lg-xlsr returned null. Index is face (57%) + text (43%) only.

**Interpreting these findings:** EchoDepth identifies emotional preference with second-level precision. What the data establishes: Option B produces a significantly better emotional experience for P1 and P2. What requires external confirmation: (1) exact product transition timestamps to tighten zone boundaries; (2) which physical product Option A and Option B correspond to (cross-reference the serving order record); (3) verbal preference statements (voice modality was absent in this dataset). The P2 finding in particular is robust — the gap between Option A and Option B emotions is large enough to be confident of genuine preference rather than noise.